



Valle del Sol
LIVE LIFE INSPIRED

November 16, 2012

Manisha Patel
Arizona Strategic Enterprise Technology (ASET) Office
100 North 15th Avenue, Suite 400
Phoenix, AZ 85007

Dear Manisha

Valle del Sol (VdS), in collaboration with Quality Care Network of Arizona (QCN), submits the following application to the Arizona Strategic Enterprise Technology (ASET) Office.

The following are the individuals representing VdS and QCN for this grant application.

Orlando Cazarez
Director of Business Development
orlandoc@valledelsol.com
602.258.6797, ext. 634

Brenda Hanserd
Chief Operating Officer/Chief Financial Officer
BRENDA.HANSERD@QCNAZ.COM
602.773.4830

Both of our agencies have the full support of our leadership: Kurt Sheppard, CEO, from Valle del Sol and Gary J. Brennan, CEO, from Quality Care Network of Arizona.

The attached application package describes the scope of our agencies, services, and proposed plans for utilizing the grant funds toward a project budget totaling \$71,360.00. The scope of the project is to establish a joint structured health exchange for our common high needs case management patient's core health care data records.

Sincerely,

Orlando Cazarez
Director of Business Development.

Attachment

Valle del Sol & Quality Care Network of AZ – 2013 ASET HIE Grant Application

Grant Application (includes Project Description, Project Work Plan, Line Item Budget, and Budget Narrative) The application shall not exceed eight (8) pages and must include the following required components:

1. The Project Description and Partner Relationship/Collaborative Structure shall include:

Brief organizational descriptions, including current use of health information exchange among partners (whether on paper, by phone or fax, or electronically).

Valle del Sol (VdS) & Quality Care Network of AZ (QCN) are two independent organizations both collaborating in the health care industry within Maricopa county. Established in 1970, Valle del Sol (VdS) is one of Arizona's largest nonprofit organizations helping thousands of individuals and families each year through counseling, support services, primary and behavioral health care and leadership development programs. Quality Care Network (QCN) is one of three Children's Provider Network Organizations (PNO) in Maricopa County, Arizona serving individuals from birth to age 18 years which is funded primarily through the state contracted Maricopa Regional Behavioral Health Authority (RBHA), Magellan Health of Arizona. Currently VdS and QCN exchange Coordination of Care Document (CCD) documents for our common health care members but the data included on the CCD is not structured and/or accessible for editing or mining for further needs by either party. The current transfer document is slightly better than an electronic fax in that it is secured and accessible on a as need basis only to a select group of individuals at each of our organizations.

Geographic area and demographics of population(s) served in Arizona.

VdS's culturally diverse, bilingual staff provides a wide range of programs and services for the entire family. VdS is headquartered in Phoenix with nine offices within Maricopa County and one in Yavapai County. The demographics of VdS service recipients are as follows: 63% children, 17% adult female (19-55), 12% adult male (19-55) and 8% seniors. In terms of diversity our service recipients are represented as follows: 58.4% Hispanic, 19.9% White, 7.1% African American, .95% Native American, .45% Asian, and 13.2% Other. VdS provides services to over 7,000 individuals annually.

Description of issue/business process that health information exchange will assist with improving.

The grant funds will be used to offset the implementation of a secure structured data exchange of Electronic Health Records (EHR) of Valle del Sol Primary Care and pediatric service recipients with QCN. We currently have 64 pediatric patients in common and expect this number to be 1,500 within two years. This data exchange is phase one of a future Health Information Exchange (HIE) amongst other affiliated and non-affiliated providers, servicers, networks and other HIE environments. This capability will allow for the exchange of health information electronically and will provide quick access to patient records, interface with labs, safe and reliable prescribing,

accurate coding and billing, enhanced privacy and security of patient data, maintain positive patient-provider relationships and foster sharing of medical information.

Describe how the HIE grant funds will enable to you meet your business objectives.

Specifically, per the Office of the National Coordination (ONC), this project will facilitate transitions of care by sharing patient care summaries across unaffiliated organizations in this case VdS and QCN. With a secure structured data exchange system between VdS and QCN, core patient information will be accessible in an “as needed” basis by both organizations on demand helping our healthcare teams to make well-informed treatment decisions quickly and safely. QCN’s High Needs Case Management recipients have a consent form on file as normal process which would cover the required sharing of confidential information between collaborative organizations in this case electronically.

Describe how this project will serve the needs of the underserved and low income populations you care for.

More and more of the consumers who are receiving services from our psychiatrists are asking for help that would have to be done by a primary care physician. Research shows that persons with serious mental illness die 25 years earlier than their peers and at least 60% of the early mortality is due to medical conditions which could have been prevented, or at least moderated, if common risk factors would have been addressed (Source: Cenpatico Behavioral Health of Arizona 2010). The majority of VdS service recipients are at or below federal level poverty and receive our services via Arizona Health Care Cost Containment System (AHCCCS). This projects aims to add a layer of transparency and of access to critical data that may expedite the identification of resources needed to bring treatment to high needs patients from each of our concentrations. The QCN High Needs Case Managers will benefit from seeing changes in clients / patients diagnosis, and prescribed medications as ordered by the primary care pediatrician. Without this exchange they only had seen a fax summary. With this information they will receive coordinated care within the patient treatment plan.

Name of organization that will serve as the fiscal agent on this project.

VdS is equipped with one location providing pediatric primary care and another location with family primary care. VdS has three full-time medical doctors on staff and a network of referral affiliates in place in addition to our in-house behavioral and social service teams who have maintained a steady flow of referrals from VdS program to program. VdS has the medical, technical and management in-house to oversee the success of this project from start to finish.

Name and resume of individual who will serve as project lead.(can be a separate attachment and will not count towards the 8 page limit)

Robert De Parvine, Valle del Sol IT Manager - See Attached

If application is a joint application, must have letter of support from Senior leader of co-applicant (can be separate attachment and will not count towards the 8 page limit)

See Attached

2. Project Work Plan– work may not extend beyond June 30, 2013

The work plan may be in narrative or table/spreadsheet form, or both, and should include:

Milestones and expectations for the project.

See Attached

Time-specific objectives to achieve each stated outcome/goal.

See Attached

Communications plan to ensure all stakeholders are kept informed of project goals and progress, and are engaged. (If appropriate)

Bi-weekly meetings by the IT and Project Management leads at VdS, QCN, and TOPAZ to check project timeline, budget & expectation chart.

Plans for staff training for implementation, continuous evaluation, system operation and maintenance, and technical support resources (If appropriate)

Train—trainer method by Topaz to VdS and QCN on functionality of exchange forms and data flow.

Names, titles and organizations of the primary project team members and their roles in the project. (If applicable)

- Robert De Parvine, VdS, IT Manager to lead the technical implementation of the exchange
- Evelyn Arce, VdS Next Gen Trainer
- Thomas Castellanos, VdS, CFO Project Sponsor
- Paul Decker, VdS, SQL Report Writer
- Brenda Hanserd, Chief Operating Officer/Chief Financial Officer
- Devin Echols, Topaz Integration
- Javier Favela, Topaz, CFO

Description of the source of any in-kind technical support, internal and/or external, for the project.

VdS staff including; Programmer/Report Writer, Project Manager, Medical Assistant, and Care Coordinator will work together in-kind from start to finish with their equals at QCN.

3. Line Item Budget – All reasonable costs for completing project are eligible. Insert a line-item budget into the narrative or attach as a separate document.

Financial and/or In-kind match. Include the amounts and sources of financial or in-kind resources used for the required 50% match. It is not necessary to have a match for each line item; however, the total match must equal at least one half of the total grant dollars requested.

The total budget for the project is \$71,360.00. \$30,000 of that will be money spent out of pocket by VdS on software licensing and integration services by Topaz. The remaining \$41,360 is all in-kind match comprised of; storage for exchange data, salary for IT staff, medical staff and a project manager on both VdS and QCN sides.

In-kind match should be expressed in dollars, and can include, but is not limited to, staff time (value of salaries and fringe) spent by collaborating organizations on the project (for example, staff time spent in planning, governance, or IT support), communications and mileage costs related to planning or governance meetings, and equipment needed to enable health information exchange.

The in-kind match portion of the project is \$41,360 against the \$25,000 that the grant guidelines specify. VdS and QCN are prepared to commit the resources necessary above the required 50% match to leverage the total cost of the project in order to make this happen. In other words, we are almost doubling the in-kind support in regards to the ratio stated on the grant guidelines.

4. The Budget Narrative shall provide information on how each of the line items shown in the budget was calculated and how it aligns with the overall strategy (not to exceed one paragraph per line item).

Salary and Fringe. For any positions proposed to be funded from this project, provide the position title, the amount of salary and fringe benefits paid for by the grant, and percent of time on the project. Include a brief description of the activities of each position as it relates to the project. The budget form need only reflect the totals for salaries and fringe.

Project Manager – will have a \$975 monthly in-kind allocation per month for the 6 month implementation and a one time initial start-up phase. The project manager will be responsible for the complete rollout of each phase of the project from start to finish. Will coordinate with the integration consultant Topaz to engage the necessary VdS staff as needed to properly plan, test and report the final result of the implementation.

VdS Pediatrician – will have a \$740 monthly in-kind allocation for the following months; month 1, month 3 and month 4 testing phase and again in month 6 on the reporting and evaluation stage.

VdS Medical Assistant – will have a \$240 monthly in-kind allocation for the 6 month implementation. This individual will be on hand to assist the pediatrician in collecting the data to be entered into the forms and coordinating the pediatrician involvement with the high needs case manager on the QCN side.

VdS Care Coordinator - will have a \$720 monthly in-kind allocation per month for the 6 month implementation and a one-time \$900 initial start-up phase. This individual will oversee the coordination of the medical staff with the technical integration team. This will be a crucial role in identifying key data to be tagged and included in the CCD files to be shared to QCN.

QCN Case Manager - will have a \$240 monthly in-kind allocation for the 6 month implementation. This individual will be on hand to assist the QCN Caser manager in deciphering the data to be pulled/ pushed into the forms and coordinating with the high needs medical assistant and pediatrician on the VdS side.

QCN Care Coordinator - will have a \$780 monthly in-kind allocation per month for months 2-6 testing phase also a \$1950 initial start-up in-kind allocation and \$1,650 month 1 allocation both in-kind as well. This individual will oversee the coordination of the medical staff with the technical integration team. This will be a crucial role in identifying key data to be tagged and included in the CCD files to be shared to QCN.

Travel. Include a description of the proposed travel as it relates to the completion of the project. Provide the estimated number of miles planned for project activities as well as the rate of reimbursement per mile to be paid from project funds (not to exceed the current rate established by the Internal Revenue Service). Please reference Arizona's travel policy website: http://www.gao.az.gov/publications/SAAM/Supp_I_trvrates-012308.pdf

Equipment. Include a description and projected costs of any proposed equipment as it relates to the completion of the project. This may include hardware and/or interfaces.

\$650 in Report writer tools in month 5 within the reporting and primary evaluation phase.

Software. Include a description and projected costs of any proposed software.

\$25,000 Topaz System Integreator – Split into two payments planned to be out of pocket expenses by VdS. The first \$12,500 at the initial start-up phase and the 2nd \$12,500 at month 5.

Supplies. Include a description of any supplies needed for the project.

Consultants/Contracted services. Provide the name of contractors, the services to be provided and projected costs. Include brief background information about contractors, including how their previous experience relates to the project. If known, provide the name of contractor chosen and include a description of the availability of contractors for the services and/or products required and the method for choosing a contractor.

\$5,000 in Topaz Professional Integration services to be out of pocket expenses by VdS. at month 5.

Other. If it is necessary to include expenditures in the “Other” category, include a detailed description of the proposed expenditures as they relate to the project.

In-kind match. Matching Funds Requirement. Grant applications must identify matching funds equal to 50 percent of the award from ASET. For example, if the grantee requests \$50,000 in funding from ASET, the grantee must secure \$25,000 in matching funds to support the project. In-kind contributions will be considered matching funds for this grant program. Matching funds may come from internal sources, project partners, or other funding sources, including but not limited to, other grants or commercial loans. **Federal government funds will not be considered acceptable matching funds.**

The in-kind match portion of the project is \$41,360 against the \$25,000 that the grant guidelines specify. VdS and QCN are prepared to commit the resources necessary above the required 50% match to leverage the total cost of the project in order to make this happen. In other words, we are almost doubling the in-kind support in regards to the ratio stated on the grant guidelines.

5. Letter of Support

If applicant is applying on behalf of multiple organizations, each organization must provide a letter of support for the application (does not count towards 8 page limit)

See Attached

Robert DeParvine, CCNA, MCSE

2120 W. Desert Lane

Phoenix, AZ 85041

480- 730-0383

Email: robert@deparvine.us

QUALIFICATIONS

Certified Networking Professional (CCNA, MCSE) with over 10 years experience including managing IT Departments. Hands-on experience in managing Windows 2008/2003 servers in an Active Directory environment. Servers include: Exchange 2007/2003, SQL 200X, IIS 6.0, WSUS, VMWare and Terminal Servers. I also support firewalls, routers and switches. I have excellent knowledge of network security including: risk assessments, IT controls, network auditing, host based intrusion detection systems, along with experience in providing perimeter security through the use of firewalls and ACL's. I am able to provide desktop support for Microsoft Office and other end user applications. Also, I have excellent analysis, planning, troubleshooting skills

KEY SKILLS

Microsoft Network Administration
Microsoft Windows 200x
Microsoft AD and Group Policies
Microsoft Exchange 2010 Administration
Microsoft SQL 200x Administration
Microsoft IIS, Web and FTP Administration
Microsoft Terminal Server Administration
Microsoft WSUS Server Administration
Network Security
Cisco/HP Switch Administration
Cisco PIX/ASA and Watch Guard Firewall Administration
Cisco VPN Administration
NetIQ Network Security Monitoring
Symantec Anti-Virus Administration
Symantec Backup Software
Blackberry Enterprise Server
Change and Patch Management

Virtualization – Citrix Xen server
Business Continuity Planning
Risk Assessments
Internet Connectivity
TCP/IP/DNS/WINS/DHCP
GFI Email Archiving Administration
Email Encryption Administration
Telephone System Administration
Dell and HP Servers
Dell and HP Laptops
Interfacing with Vendors
Programming: C, C++, HTML, ASP, Crystal Reports, SQL Reporting Services
Supervision: evaluation and training of IT staff
SQL and Access database development
Sage Saleslogix CRM
SAP Business One ERP

EMPLOYMENT HISTORY

Valle del Sol

2011-Present

IT Manager

Responsible for the reliability and administration of Network and Computer services. Oversee and direct all day to day operations for the MIS department, ensuring that all departmental projects and tasks are completed in a timely and appropriate manner. Works with management to arrive at future direction, and operating platform for info technology for all departments and programs.

Manage the IT infrastructure and Help Desk. Administrates the Citrix Xenserver environment that includes Windows 2008/2003 domain controllers with AD, Exchange 2010, IIS7, SQL 2008, SharePoint Services, Remote Desktop, File and Print servers.

Ensure that the overall availability and quality of the environment remains high. Resolve complex networking issues.

Maintain network security so that it meets security and regulatory compliance requirements. (HIPPA)

Perform daily server backups and verify if the process was successful. Identify short and long term data storage requirements.

Western Engravers Supply, Inc

2008-2010

Systems Administrator

Manage the Windows 2008/2003 domain controllers with AD, Exchange 2007, IIS 6, SQL 2005, SharePoint Services, File and Print servers. Administrator for the Samsung Phone System.

Ensure that the overall availability and quality of the environment remains high. Resolve complex networking issues.

Provide security for both the network, including patches and anti-virus.

Administrator for the Spam and web content filtering.

Perform daily server backups and verify if the process was successful. Identify short and long term data storage requirements.

Provide desktop support for Microsoft Office, IE, and other end user applications.

Develop Crystal Reports for SAP B1.

Maintained firewall and switches.

First Corporate Credit Union, Phoenix, AZ

2004- 2007

AVP-IT/IT Manager/Systems Administrator

Took a leadership role in moving FirstCorp toward the achievement of a stronger IT Department and improved the support level given to both internal and external clients. Implemented a Service Desk to manage user requests and improve response times.

Other Responsibilities include:

Manage the design of the IT infrastructure so that it meets security and regulatory compliance requirements. (NCUA, GLBA, SOX)

Manage the Windows 2003 domain controllers with AD, Exchange 2003, IIS 6, SQL 200x, WSUS, Blackberry, VMWare and Terminal Servers. Made sure all the servers were running efficiently

Maintain network security including review of server and IDS event logs, Anti-Virus updates for servers and workstations, apply patches/updates, scan the network for vulnerabilities and develop remediation plan, perform IT Risk Assessment, monitor authentication of remote users. Administrator for the Spam and web content filtering appliance.

Develop the future direction of the LAN/WAN and capitalize on new technologies and opportunities. Recommend and purchased hardware and software

Maintain the IT portion of Business Continuity Plan & updating/testing computer images at the Disaster Recover site. Develop Contingency Plan

Maintained Cisco router, PIX firewall, Cisco and HP switches

Maintain WAN connectivity including DSL, frame relay, and VPN

Develop and maintain documentation for network configuration, inventory, licensing, warranty agreements, contracts, and IT vendors

Develop IT Policies and Procedures

Maintain FaxPress appliance, fax machines, voice recording devices and Lucent PBX

Perform daily server backups and verify if the process was successful. Identify short and long term data storage requirements

Provide desktop support for Microsoft Office, IE, and other end user applications

Develop group policies and logon scripts

Manage the remote site and administrate the FTP servers. Made sure all data files are received and transmitted to the appropriate party in a timely manner

IGM Laboratories, Inc. Phoenix, AZ

2003-2004

IT Director/Systems Administrator

Manage the Windows 2000 domain controllers with AD, Exchange 5.5, IIS 5, SQL 2000, file and print servers and make sure all servers are running efficiently

Ensure that the overall availability and quality of the environment remains high. Resolve complex networking issues

Provide security for both the network and Web applications

Performed daily server backups/restores

Provide desktop support for Microsoft Office, IE, and other end user applications

Develop Crystal Reports to extract key sales information from SQL databases

Develop Web Site and web-based applications using HTML, JavaScript and ASP to interface with SQL

Prolink, Inc. Tempe AZ

2002-2003

Network Administrator

Manage the Windows 2000 domain controllers with AD, Exchange 5.5, IIS 5, SQL 2000, file and print servers. Made sure all the servers are running efficiently. Ensure that the overall availability and quality of the network remains high

Identify and resolve complex network issues, resolve help desk tickets as assigned

Perform daily server backups and verify if the process was successful. Identify short and long term data storage requirements

Evaluated and recommended network hardware

Maintain network security including review of server event logs, Anti-Virus updates for servers and workstations, apply patches/updates

Maintained Cisco router, PIX firewall and HP switches

Maintain Lucent PBX including phone moves, auto-attendant programming, and generating usage reports

Troubleshoot and replace/upgrade computer components including memory, hard drives, CD drives, power supplies and motherboards

eoshealth, llc. Tempe, AZ

1999- 2002

IT Manager/LAN/WAN Administrator

Manage the design of the IT infrastructure so that it meets security and regulatory compliance requirements. (HIPPA)

Manage Windows 2000 DCs with AD, Windows NT DCs, Exchange 5.5, IIS 5, SQL 2000, Terminal Servers, Linux Server, file and print servers. Made sure all the servers are running efficiently

Manage VPN so that remote sites and users can access the network

Administer a highly available 2-node SQL cluster based on Windows 2000 AS and Compaq SAN technology

Maintain Lucent PBX including phone moves, auto-attendant programming, and generating usage reports

Recommend equipment to handle the expected growth of the network, including servers (Dell, Compaq), workstations, switches, firewalls, printers, cabling, and software

Troubleshoot and replace/upgrade computer components including memory, hard drives, CD drives, power supplies and motherboards

Provide desktop support for Microsoft Office, IE, RightFax and other end user applications

Develop Crystal Reports to extract key health care information from SQL databases

EDUCATION

Cisco Pix and ASA firewall training

Cisco Certifications- CCNA

Microsoft Certifications- MCSE

M.S. Applied Math, Santa Clara University, Santa Clara, CA

B.S.M.E., Lawrence Institute of Technology

Project Work Plan & Budget

Valle del Sol Health Exchange effort with Quality Care Network

On common patients for QCN Case Managers to see pediatric record of Valle del Sol patients.

Exchange medical history, diagnosis, and allergy 'core data' information daily to QCN for the common patients. To date we have 64 such patients and that figure will grow substantially over the next 2 years to 1,500 patients in VdS Central and South Phoenix Clinics.

Costs for planning and intial CCD exchange for all pediatric PCP files.

	Intial Start-up	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Total
1 Planning and specifications meeting								
System Integrator Topaz	\$ 12,500					\$ 12,500		\$ 25,000
Storage for exchange data	\$ 1,200							\$ 1,200
IT VdS time		\$ 900	\$ 900	\$ 900	\$ 450	\$ 450	\$ 900	\$ 4,500
Project manager VdS time	\$ 975	\$ 975	\$ 975	\$ 975	\$ 975	\$ 975	\$ 975	\$ 6,825
	\$ 14,675	\$ 1,875	\$ 1,875	\$ 1,875	\$ 1,425	\$ 13,925	\$ 1,875	\$ 37,525
2 Intial testing								
<u>Clinical time VdS</u>								
Pediatrician VdS		\$ 740		\$ 740	\$ 740			\$ 2,220
Medical Assistant VdS		\$ 240	\$ 240	\$ 240	\$ 240	\$ 240	\$ 240	\$ 1,440
Care coordinator VdS	\$ 900	\$ 720	\$ 720	\$ 720	\$ 720	\$ 720	\$ 720	\$ 5,220
Professional Integration						\$ 5,000		\$ 5,000
	\$ 900	\$ 1,700	\$ 960	\$ 1,700	\$ 1,700	\$ 5,960	\$ 960	\$ 13,880
2 Intial testing continued								
<u>Clinical Time QCN</u>								
Case manager QCN		\$ 240	\$ 240	\$ 240	\$ 240	\$ 240	\$ 240	\$ 1,440
IT QCN time	\$ 900	\$ 900	\$ 900	\$ 450	\$ 450	\$ 900	\$ 1,350	\$ 5,850
Care Coorindator QCN	\$ 1,950	\$ 1,625	\$ 780	\$ 780	\$ 780	\$ 780	\$ 780	\$ 7,475
	\$ 2,850	\$ 2,765	\$ 1,920	\$ 1,470	\$ 1,470	\$ 1,920	\$ 2,370	\$ 14,765
3 Reporting and preliminary evaluation								
IT VdS time					\$ 360	\$ 360	\$ 1,080	\$ 1,800
Report witter tools						\$ 650		\$ 650
Pediatrician VdS							\$ 740	\$ 740
Care coordinator VdS					\$ 240	\$ 240	\$ 480	\$ 960
Care Coorindator QCN					\$ 260	\$ 260	\$ 520	\$ 1,040
	\$ -	\$ -	\$ -	\$ -	\$ 860	\$ 1,510	\$ 2,820	\$ 5,190

Totals	\$	18,425	\$ 6,340	\$ 4,755	\$ 5,045	\$ 5,455	\$ 23,315	\$ 8,025	\$ 71,360
<u>Recap 1</u>									
Total Cash out of pocket to be re-imbursed by grant funds.	\$	12,500	\$ -	\$ -	\$ -	\$ -	\$ 17,500	\$ -	\$ 30,000
Total In-Kind Matching	\$	5,925	\$ 6,340	\$ 4,755	\$ 5,045	\$ 5,455	\$ 5,815	\$ 8,025	\$ 41,360
<u>Recap 2</u>									
Total VdS	\$	15,575	\$ 3,575	\$ 2,835	\$ 3,575	\$ 3,725	\$ 21,135	\$ 5,135	\$ 55,555
Total QCN	\$	2,850	\$ 2,765	\$ 1,920	\$ 1,470	\$ 1,730	\$ 2,180	\$ 2,890	\$ 15,805



Valle del Sol

LIVE LIFE INSPIRED

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COX Communications

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Estrella Mountain Community College

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Fry's Food Stores

Andrea Moreno
SRP

Joe Urias
Community Member

Deborah Vasquez
Community Member

David R. Vera
FD Solutionz Inc.

Giovanna Verdugo
Community Member

Kurt R. Sheppard, MA
Chief Executive Officer

November 16, 2012

Gary J. Brennan, FACHE
Chief Executive Officer
Quality Care Network
5326 E. Washington St. Bldg. B
Phoenix, AZ 85034

Dear Mr. Brennan,

We are pleased to write this letter of support for our joint grant application to the Arizona Strategic Enterprise Technology (ASET) for Unconnected Healthcare Providers Health Information Exchange (HIE) Grant Program.

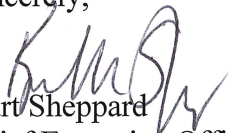
Valle del Sol has carried a relationship with Quality Care Network of Arizona for several years now as part of our efforts to bring primary and behavioral health care to our mutual members. Our continued work efforts have made it convenient for our organizations to work with each other and reach collaborative milestones such as the project at hand.

We currently have a bi-directional exchange of medical records between our two organizations. The goal with this next step is to enhance the current system toward a structured core data exchange allowing us to better serve and gather primary and behavioral medical history, diagnosis, and allergy information.

There is a tremendous benefit for both of our organizations and more importantly for our members and future HIE participants. Faster, better and more accurate service will be made possible with the main objective in mind being keeping healthier members in our communities.

We wish you continued success and look forward to working together.

Sincerely,


Kurt Sheppard
Chief Executive Officer



3807 N. 7th St.
Phoenix, AZ 85014

1209 S. 1st Ave.
Phoenix, AZ 85003

502 N. 27th Ave.
Phoenix, AZ 85009

4117 N. 17th St.
Phoenix, AZ 85016

509 & 511 S. Rockford Dr.
Tempe, AZ 85281

4135 S. Power Rd. #108
Mesa, AZ 85212

10320 W. McDowell Rd.
Avondale, AZ 85392

5940 Copper Hill Dr., Ste. E
Prescott Valley, AZ 86314

PLEASE CONSIDER VALLE DEL SOL IN YOUR ESTATE PLANNING





November 16, 2012

Kurt Sheppard
Chief Executive Officer
Valle del Sol
3807 N. 7th St.
Phoenix, AZ 85014

Dear Mr. Sheppard,

Quality Care Network (QCN) strongly supports and joins Valle del Sol's application to the Arizona Strategic Enterprise Technology (ASET) for Unconnected Healthcare Providers Information Exchange (HIE) Grant Program.

Valle del Sol and QCN have worked closely and collaboratively over the past 5 years. Your organization is now serving twice as many children and families than when we first started business, as a network in 2007 (2,000+). Today, Valle del Sol and QCN coordinate care for many complex needs children and families. In this coming year, Valle del Sol will continue to grow its members served. As Valle del Sol continues to build its integrated primary and behavioral health services, effective care coordination will be even more necessary.

Presently QCN and Valle del Sol have a bi-directional exchange of medical records for clinical care coordination. Our mutual goal is to enhance the current system toward a structured core data exchange that will allow us to better serve and gather primary and behavioral health medical history, diagnoses, clinical tests, allergy information and prescriptions, that improves the care we provide and creates enhanced clinical outcomes for our patients.

Together, there is great benefit for both of our organizations to use an HIE to provide coordinated care. Through an HIE, we will have more complete clinical data, that will enhance the health and wellness of our service recipients and the entire community.

We at QCN appreciate our collaboration and wish Valle del sol continued success in its integrated health service development. We hope to work closely with your organization into the future.

Respectfully,

A handwritten signature in blue ink, appearing to read 'Gary Brennan', is written over the typed name.

Gary Brennan, FACHE
Chief Executive Officer

5326 E. Washington St
Building B
Phoenix, AZ 85034
Telephone: 602.773.4900
Fax: 602.773.4902