

eLicensing System Implementation

September 18, 2019

Information Technology Authorization Committee (ITAC)

Arizona Department of Health Services

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ARIZONA DEPARTMENT
OF HEALTH SERVICES

Health and Wellness for all Arizonans

Agenda

- Medical Marijuana Program Overview
- Senate Bill 1494 Requirements
- Card Registry Operation Pictures
- Facility License Issues With Current System
- Selection Process
- Recommended Solution
- Project Approach
- Timeline
- Financials
- Questions



Medical Marijuana Program Overview

Program Funding

- No financial impact to the state budget
- Monies do not require appropriation
- Self funded program

Licensees

- Cardholders
 - Qualifying Patients: 205,609
 - Designated Caregivers: 746
 - Dispensary Agents: 6,383
- Facilities
 - Dispensaries: 130
 - Cultivation Sites: 91
 - Kitchens: 37

As of July 31, 2019



Senate Bill 1494 System Requirements

August 27, 2019 (completed)

- Cards and facilities changed from a 1-year to a 2-year license period
- New license types: Testing Labs and Lab Agents

December 1, 2019

- Electronic cards and licenses
- Electronic initial and renewal applications for individuals and facilities



Card Registry Operation Pictures



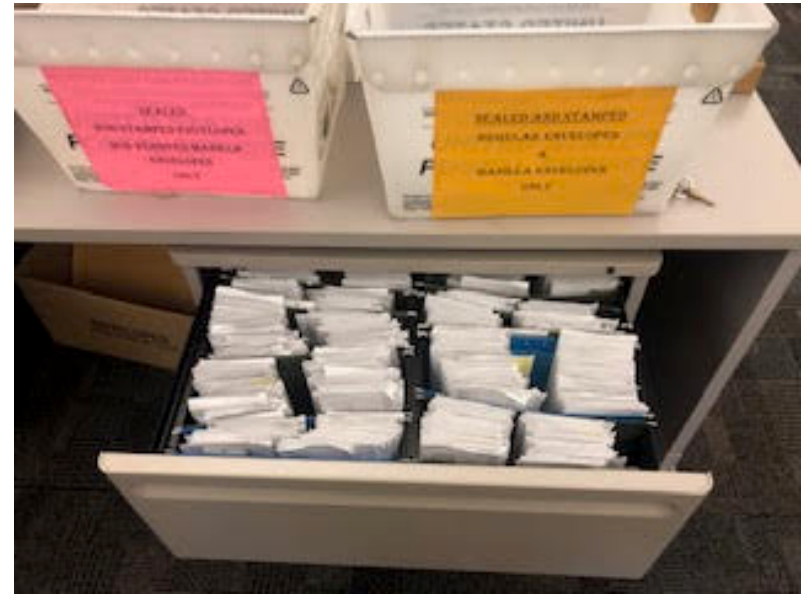
Card printing operations \$1 – 1.5 Million annually



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Card Registry Operation Pictures



Card printers and returned mail



Facility License Issues With Current System

- All initial and renewal applications are a paper process
- No comprehensive system to meet program needs



Selection Process

- Distributed Statement of Work to Authorized Salesforce Integrators
- Reviewed 3 Proposals
- Selected based upon:
 - Ability to meet all business requirements
 - Ability to adapt to future technology and industry changes
 - Ability to integrate and automate processes
 - AZ Enterprise Solution
 - Approach
 - Timeline
 - Cost



Recommended Solution

- Salesforce – Licensing Platform
- Slalom – Solutions Integrator

Slalom Approach

Statute Compliance

- Comply with the current statute that mandates electronic ID cards by 12/1/2019
- Implement a configurable and customizable web-based, mobile-friendly solution

Design a Robust Application

- Increase efficiency and decrease error rates and downtime
- Provide enhanced searching and reporting capabilities
- Utilize a platform and solution that is flexible and can adapt to future regulation and policy changes

Grow and Expand Licensing

- Improve availability, reliability, accuracy, efficiency, security, backup and recovery procedures
- Establish a strong foundation to support further expansion in the future



Financials

	Year 1	Year 2	Year 3	Year 4	Year 5
Development	\$5,622,287	0	0	0	0
Operational	0	3,432,044	3,432,044	3,432,044	3,432,044
TOTALS	\$5,622,287	3,432,044	3,432,044	3,432,044	3,432,044



Questions?

